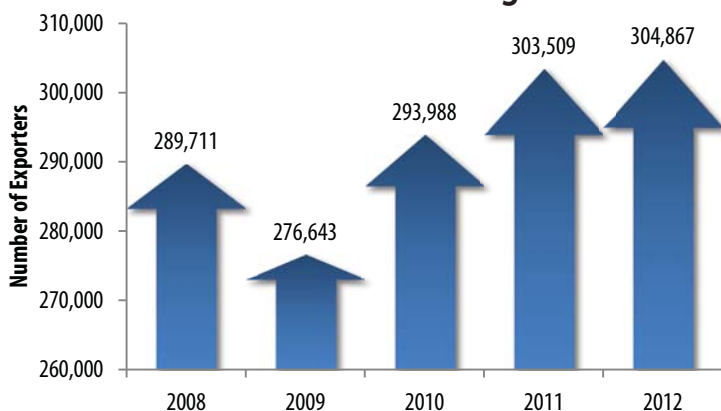




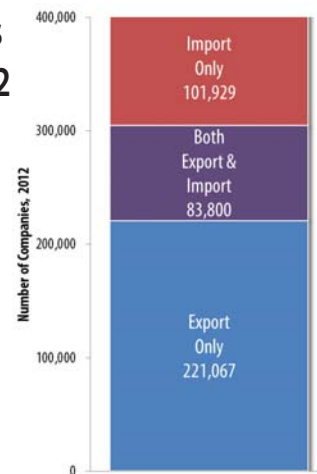
Nearly 305,000 U.S. Companies Exported in 2012

The number of merchandise exporters reached a new record-high in 2012

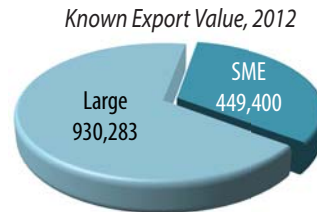


Nearly 407,000 U.S. companies engaged in goods trade in 2012

Companies that both export and import accounted for the majority of U.S. trade, by value



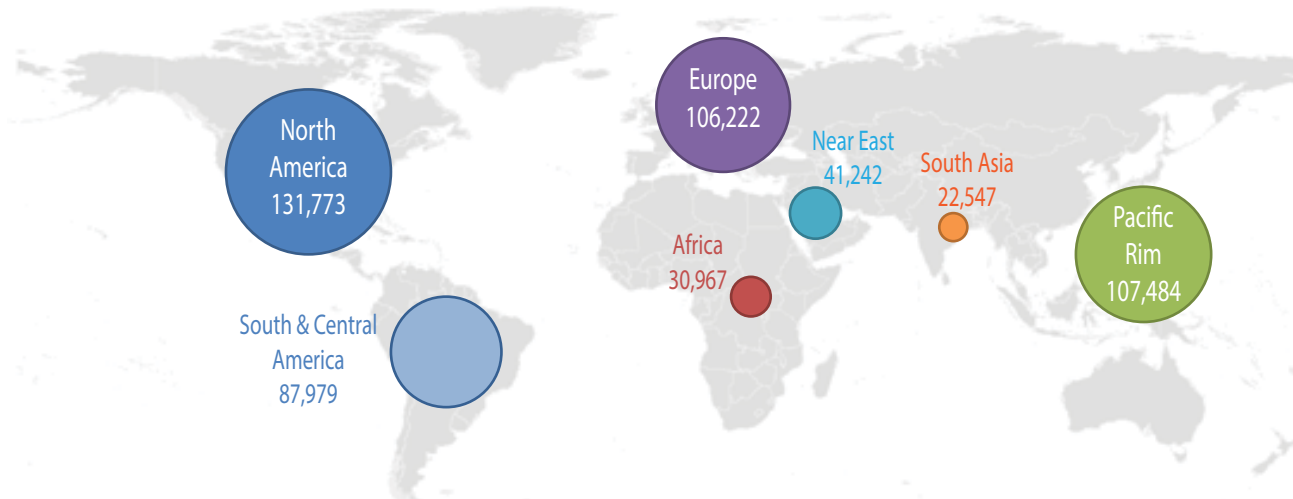
Small and medium-sized exporters (SMEs) account for 98% of exporters...



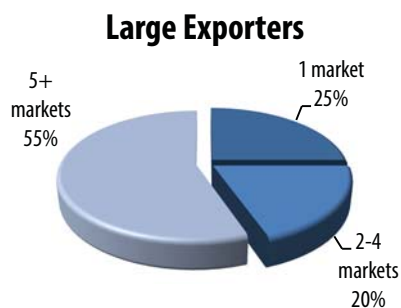
...and 33% of known goods export value

North America, particularly Canada, remains the most popular export destination for U.S. companies

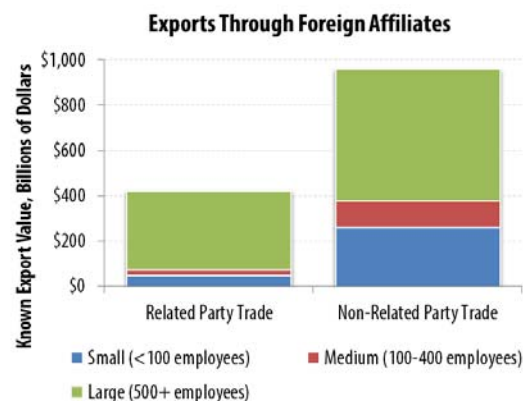
Number of U.S. Exporters to World Regions, 2012



In 2012, 59% of SMEs exported to only one market, and 92% operated from a single location...

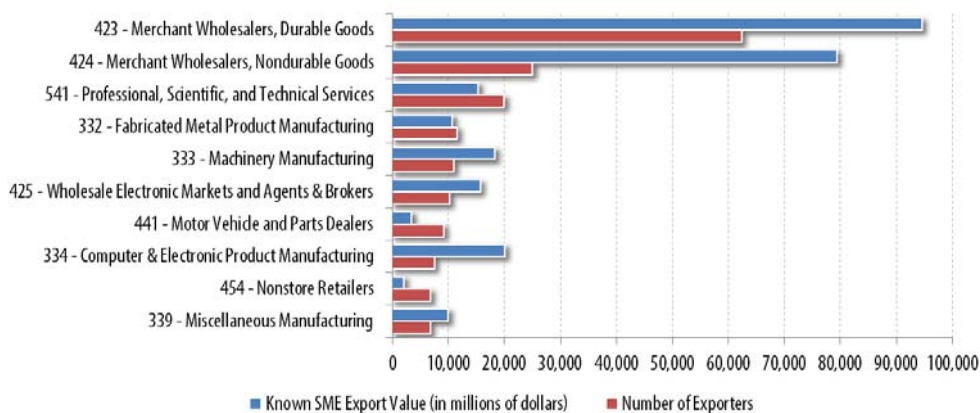


In contrast, more than half of large exporters recorded sales to at least five foreign markets and 38 percent of large firm exports were through related parties



Wholesalers and other non-manufacturing firms make up the majority of SME exporters

2012 SME Exporter Company Type by NAICS Code



SMEs accounted for a higher than average* share of exports in twenty states

